

JOANN K. BUESSER
HALL AND HUNTER
REALTORS
248-330-3148
 442 S. Old Woodward
 Birmingham, MI 48009
 Phone: 248-64-3500 x358
 Fax: 248-644-2227
 joann@joannbuesser.com
 Website:
Www.MichiganHomes.
BZ

*“May your pockets
 be heavy and your
 heart be light. May
 good luck pursue
 you each morning
 and night.”*

OH SO SWEET ~PETEE & ZEEK



CONGRATS!



My niece, Molly is Crowned Homecoming Queen 2008, elected President of her senior class, President of the Honor Society of the State Of Michigan and accepted into Michigan State this Fall 2009.

What A Year in Real Estate—2008!

I never would have imagined a year that was in such a roller coaster of economic challenges. Yes, I've been busy, challenged daily with new twists in selling real estate. Personally challenged to master short sales, foreclosures, auctions, HUD sales, abandoned properties by bankruptcy courts, actual value vs perceived value of property, aggressive sales and offers... Nothing too challenging or difficult when you have an open mind and patience. Communication skills in this business are

key to getting results—either written or oral mastering all these challenges made a great business model and year!

The two important issues which came from last year are balancing time and boundaries. We need to take time out for our selves to reenergize our inner self, rest our minds from stress, and keep our selves balanced to stay at the top of the game and having boundaries are key with work and home space. So I had a lot of questions for myself and adjustments to make. What makes you tick! Do you have a cause that you are devoted to?

What are you grateful for daily. If you want it *“JUST DO IT!”*

So, this was the year I took my father to Ireland to visit his ancestral land and relatives at the first of many to come “Kilcline Family Reunion in Roscommon, Ireland” I made his life complete when we entered the doors of “Cullen Hall”. This balanced my year!



Internet Exposure

This year I had more out of state clients pursuing properties than ever before! All my listings have their own webpage with extensive information about the specific characteristics and a plethora of photographs. The “Green” webpage is an open house for any viewer—(travel via internet and save on gas!) Three of the sales

were sold sight unseen! Take a look at www.Michiganhomes.Bz a picture tells a story and it sells.



Ireland in May, 2008

Blessed weather and greener pastures! Even the native relatives were shocked; its generally cloudy and raining during this time of year. Two hundred relatives from around the world came to share in the first family reunion at the homestead turf of Roscommon, Ireland near Athlone. The family genealogy was charted with exten-

sive branches, photographs of ancestors, history of our clan and the lands, folklore, ballads, professional storytellers, Irish bands, sightseeing, and yes the ultimate surprise, Jason, the eldest grandson proposed marriage in Ireland. This May Chicago for the Wedding!

